OBJECTIVES

- Track job progress and profitability
- Flexible solution for field data capture
- Eliminate paperwork and duplication

WHY GEOPAL

- Customizable mobile workforce app
- Executive dashboard reports
- Fast deployment, simple to use

RESULTS

- Workforce productivity increased to 90%+
- Admin tasks reduced by 50%
- 100% health and safety compliance
- Billing cycle reduced from 6 weeks to instant billing

ACTAVO are a leading international engineering solutions company operating in 100+ locations. Actavo have a global workforce of over 5,000 people working in diverse and demanding markets, including power generation, marine, petrochemical, nuclear, civil engineering, water and construction.

CHALLENGE

Actavo operate in extremely competitive sectors. The work is labour intensive and margins have come under severe pressure. Actavo need to manage their projects and contracts very tightly to ensure that they remain profitable. Management require real-time visibility and quality data from the field so that immediate action can be taken when required.

In addition, Actavo have multiple clients, each with different reporting requirements. Actavo need a flexible solution for field data capture that is easy to use and that also works offline when coverage is not available.

SOLUTION

Since Actavo started using GeoPal there has been a transformation in the quality of data coming from the field. Actavo management are getting updates every evening on the progress of projects – time and materials used today, percentage of work completed and a forecast of the time remaining to complete the work.

The field data is presented in actionable executive dashboards. Any problem areas are highlighted and management get to fix issues straight way – rather than finding out when it is too late.

With GeoPal, Actavo can create an unlimited number of mobile forms and job workflows for the different clients that they serve. Client satisfaction has increased with the real-time availability of Key Performance Indicators via branded client portals.

GeoPal gives us the ability to build our own custom mobile apps. We can customize GeoPal exactly the way we need for our different business units.

Tim Crowe
Group Engineering Director, Actavo

BENEFITS

GeoPal provides Actavo with data insights from their field operations that allows them to make transformational improvements in their operational efficiencies. With daily productivity reports on measured works and day works, Actavo can keep workforce utilisation levels above 90% consistently.

With real-time job reports including time and materials capture, Actavo can reduce their billing cycle from 6 weeks to instant billing.

By eliminating all paper forms, Actavo have cut admin costs by 50%. Actavo have replaced all paper based quotation scoping with mobile forms on GeoPal. The data from GeoPal goes to Netsuite where it is multiplied by a schedule of rates allowing on-the-spot quotations to be emailed to clients.

Actavo also use the GeoPal mobile app for Health and Safety audits, vehicle inspection checks and site inspections. The inspections are scheduled on GeoPal ensuring 100% compliance with their inspection obligations.

On the network side of their business, Actavo use GeoPal for capturing the details of civils works and for capturing variation requests. Supervisors fill out a Variation Request Approval form on the GeoPal mobile app. A PDF of this form is automatically emailed to the client for approval. This has reduced the turn-around time on approvals from days to hours.

With GeoPal we are getting a massive edge over our competition, they can't manage to the level of granularity that we can. For us GeoPal is all about tracking our profitability.

Tim Crowe
Group Engineering Director, Actavo