

CASE STUDY : TLI Group

OBJECTIVES

- Schedule and plan field jobs
- Real-time job creation on site
- Online and offline data capture
- Eliminate paperwork and duplication
- Full visibility over field work
- Provide proof of service delivered
- Provide the client with actionable reports

WHY GEOPAL

- 100% visibility over field work
- 100% online reports
- 24/7 system availability
- Reduction in repeat call out work
- Reduction in reporting man hours

RESULTS

- 100% visibility over field work
- 100% compliance
- 75% reduction in admin personnel
- 97-98% average productivity levels



We've tried different systems in the past but have found GeoPal to be the best. We have had personnel on site who used paper for over 20 years but moved to the GeoPal app in a matter of minutes. We've never had someone that we failed to train on GeoPal.

**Cormac Howley, Project Manager
SIRO FTTB, TLI Group**

TLI Group is a utility infrastructure consultancy and construction company, operating extensively within the utilities sector in Ireland, and the UK. TLI Group also delivers comprehensive contracts involving the securing of planning permission, design, construction, refurbishment and maintenance of renewable solar and windfarm network connections to the national grid. TLI Group plays a leading role in promoting the development of national utility infrastructure and thus providing safe, reliable and sustainable networks for future generations.

CHALLENGE

Before GeoPal, TLI Group was using paper to manage their field work and process admin. They would print out spreadsheets, distribute them among their crew, and re-type all necessary information back at the office. The challenge was moving from a purely manual system to an electronic work management system that could cope with the high degree of flexibility and speed TLI Group required to manage multiple types of projects.

The second challenge to be tackled was gaining data insights to make informed business decisions in a timely and accurate manner. Data was also required to keep track of Health & Safety metrics and pinpoint instances where teams could improve on these.

When the data comes back, the values are unending: decisions are based on real information and not instinct. GeoPal provides a competitive advantage that is needed in this market. GeoPal interacts with management systems and provides real time visibility of operations and a new level of understanding planned versus actual cost and time.

Cormac Howley, Project Manager SIRO FTTB, TLI Group

SOLUTION

GeoPal provided TLI Group a mobile workflow solution that they could quickly configure and reconfigure in-house with ease. Mobile work management became a reality, eliminating reliance on ineffective, manual paper processes. Both office managers and field staff were able to hit the ground using GeoPal with a minimum amount of training. With reliable data feeding directly from the field to their back-office systems, TLI Group were then able to significantly reduce admin costs. From a management perspective, these changes made it possible to extract conclusions from real data, rather than relying on field teams to recall the details of their work days or weeks after they have completed it.

BENEFITS

Real-time contract management has become a reality, with updates and status reports available on a daily basis, rather than at the end of each week. On the production side of things, these timely insights allow managers to fine-tune and refine their processes and address any inefficiencies immediately, rather than being confronted with bad results further down the line. Managers are notified of all instances of near misses and other safety triggers, so TLI Group was able to move to a preventative, rather than reactive, safety process. Increased efficiency and workforce utilisation rates have also given TLI Group a competitive advantage over other utility contractors, not just in terms of delivering on all client's KPIs, but also on their ability to tender and successfully pitch for new business.



So we looked at the market, at the big players and Geopal came out on top, for a number of reasons: it was so configurable and the great thing about GeoPal is that it made super-users out of our staff. So it didn't take the view of 'we want to make money out of development'. It took the view of 'we want to sell a product, support our clients'. We want to train our clients, so there is a lot of training which is provided and a lot of questions that GeoPal could answer quickly.

Cormac Howley, Project Manager SIRO FTTB, TLI Group



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